

Greetings,

MSEP employer Sawdey Solution Services, Inc. has built a nationwide and global footprint providing innovative cross-disciplined professional services, engineering, and cyber solutions to Department of Defense, Department of Homeland Security, Federal Agencies, and commercial customers. They are seeking a Remote Junior Pricing Analyst. For more details on the position and how to apply, please review the attachment. The organizational point of contact is Hanna Long and she may be reached at hlong@sawdeysolutionservices.com.

Position Title: Junior Pricing Analyst
Location: Remote, USA
Position Description: The Junior Pricing Analyst must be highly motivated, an effective communicator, flexible, dependable, and proactive.

Responsibilities include but are not limited to:

Analyze, develop, and implement complex pricing strategies and solutions.

Develop strategies to predict the customer's willingness to pay for services and the competitor's price model.

Prepare final pricing schedules and cost narratives in response to RFPs, RFQs, RFIs and or ROMs.

Conduct pricing discussions and negotiations, for both strategic analyses supporting proposal planning and tactical analysis for execution.

Work closely with other departments during the contract award and modification process to ensure proposed costs coincide with submission.

Provide process and pricing recommendations to senior leadership.

Update relevant process documents and templates as required.

Assist with proposal development, if necessary.

Perform other duties, as assigned.

Position Requirements:

- Minimum of three (3) plus years of experience in the financial management career field with at least one (1) years' experience in pricing.
- Experience directly related to Federal Government proposal development is preferred.
- Bachelor's Degree in Finance, Economics, or Accounting required.

Other Required Skills & Abilities:

- Must be able to effectively communicate with customer and fulfill all duties and responsibilities as listed in the contract.
- Must be proficient in Microsoft Office suite including, but not limited to: Word, PowerPoint, Excel, and Outlook.
- Excellent mathematical and analytical skills, verbal, written, and presentation skills.

- Ability to assess highly complex scenarios and propose alternative solutions.
- Highly skilled in the use of Microsoft Excel creating complex, inter-related models and formulas.
- Highly skilled in the use of Microsoft Word creating cost narratives containing the detailed basis of estimate.
- Ability to navigate through complex issues, interpret and transform financial data into recommendations to management.
- Ability to define problems, collect data, establish facts and draw valid conclusions.
- Proven success in managing projects while organizing task with competing priorities and tight deadlines.
- Must have the ability to focus on detail while multi-tasking with minimal margin of error.
- Superior communication skills and ability to work collaboratively with others.
- Have knowledge in labor hour estimating and cost methodologies and modeling.
- Have an understanding of Federal Government business/contracts with an emphasis in pricing.
- Must be able to successfully multitask while meeting aggressive deadlines.

Security Clearance:

- Must be able obtain a favorable Background Investigation.

US Citizenship: This position supports a U.S. Government Contract whose terms require Sawdey Solution Services to staff it only with U.S. Citizens.

Application Mechanism: https://www.appone.com/MainInfoReq.asp?R_ID=5737789