

Fred Anderson **TOYOTA** OF **SANFORD**

<https://careers.hireology.com/fredandersontoyotaofsanford/312817/description>

Job Description:

Automotive Sales Associate

Sanford, NC

At Fred Anderson Toyota of Sanford, we strive to make every customer a customer for life. Happy employees make happy customers, and we reward individuals who are ready to work hard and stay motivated. Every employee at Fred Anderson Toyota of Sanford is absolutely critical to its success. Our promise is to keep delivering the same award winning service and value that our community has come to expect from our dealership through the years.

What We Offer:

\$5000.00 Sign On Bonus! *Details covered during interview.

2 Month Starting Salary (during training)

Medical and Dental

401K Plan

Paid time off and vacation

Growth opportunities

Paid Training

Employee vehicle purchase plans

Family owned and operated

Long term job security

Health and wellness

Flexible Work Schedule

Saturday Lunches

Discounts on products and services

Responsibilities:

Build relationships & create customers for life. Assist them in selecting a vehicle by asking questions and listening carefully to their responses.

Be the vehicle expert. Know the in's & the out's of product offerings, optional packages & latest technology

Perform high-quality and professional demonstrations of new/used vehicles.

Follow-up with buyers to ensure referral business.

Learn to overcome objections and thrive in sales situations

Direct report to the Sales Manager regarding objectives, planned activities, reviews, and analyses.

Bring your 'A game' & positive attitude with you every day

Qualifications:

Available to work flexible hours & weekends

Ready to hit the ground running on learning new product in's & out's

Fantastic communication skills with your customers

Professional, well-groomed personal appearance.

Clean driving record

Willing to submit to a pre-employment background check & drug screen

Contact Wade Berard for more information: wberard@andersom-auto.com

Offer expires 12/31/2019